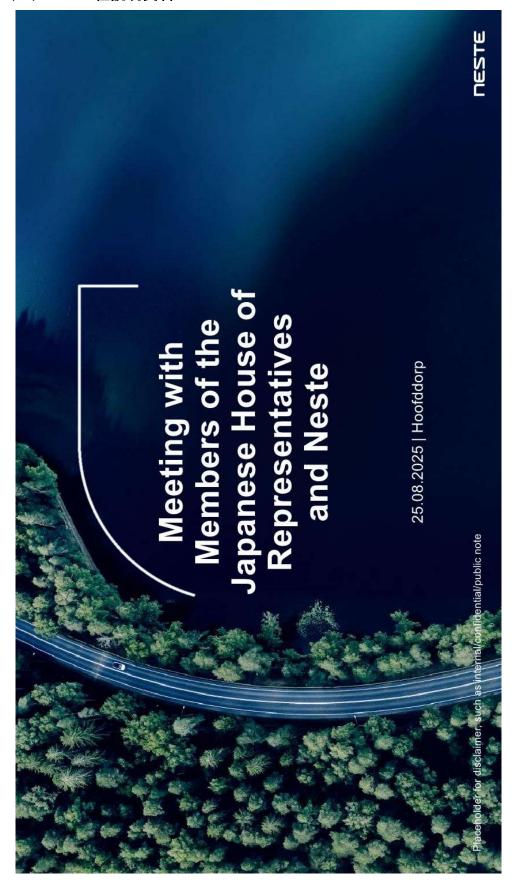
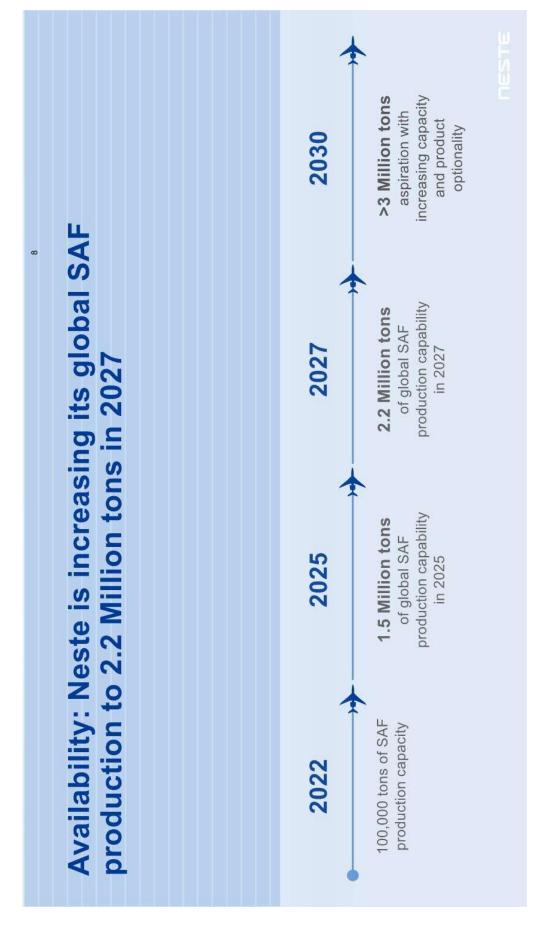
# 3 参考資料

# (1) NESTE 社説明資料



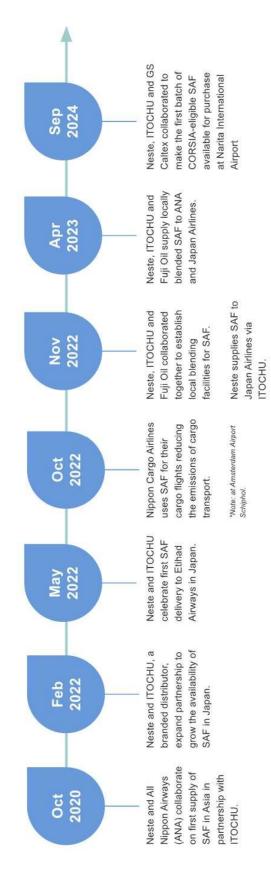


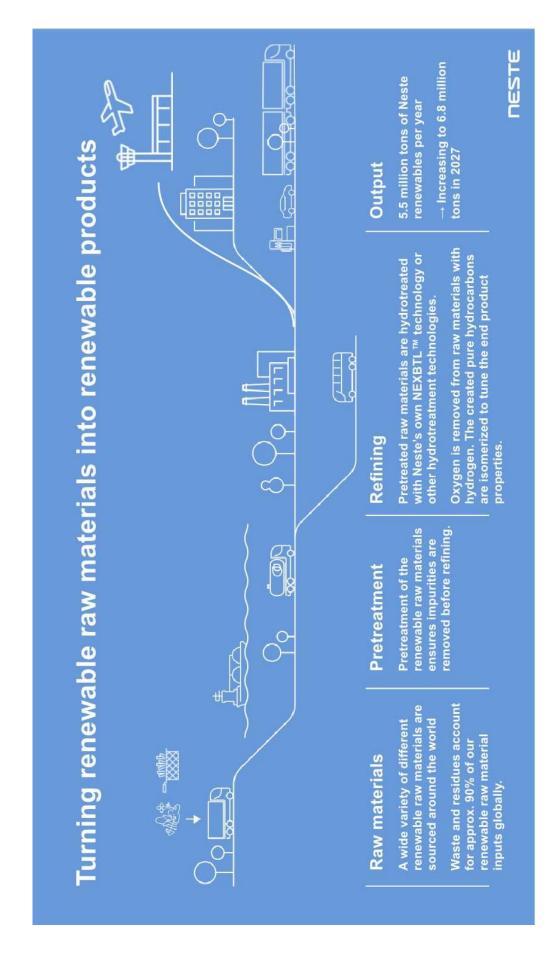


# NESTE

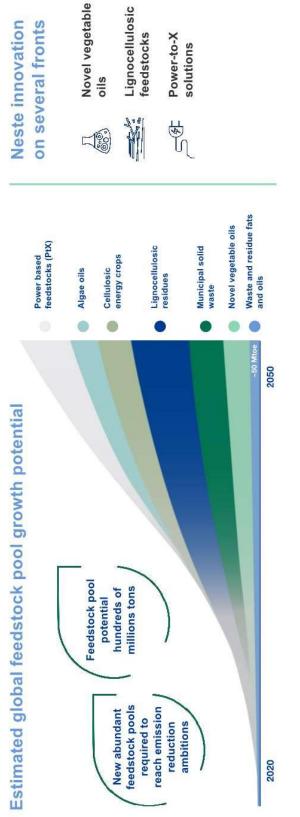
# Renewable Aviation in Japan

Neste is commitment to working together to support the Japanese aviation market achieve its emission reduction targets

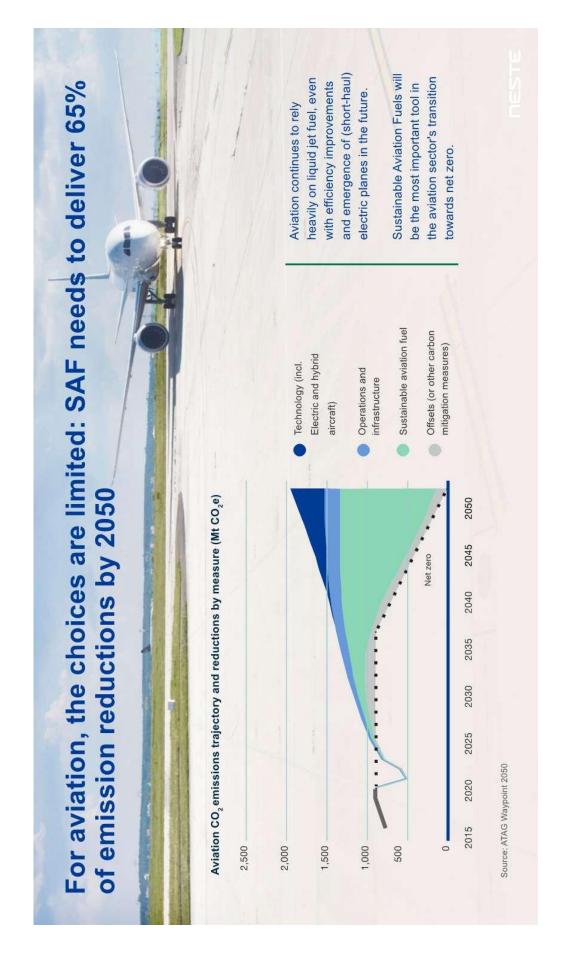


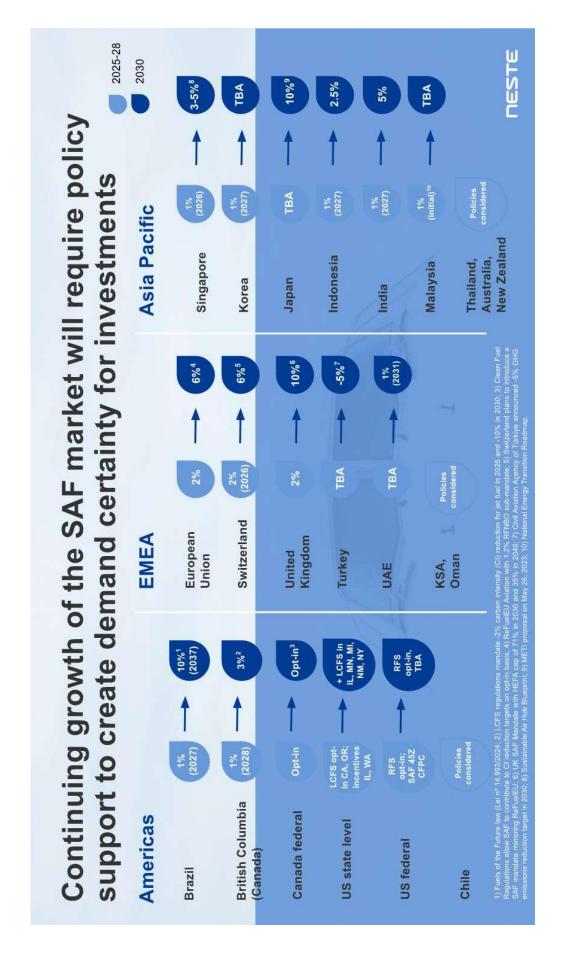




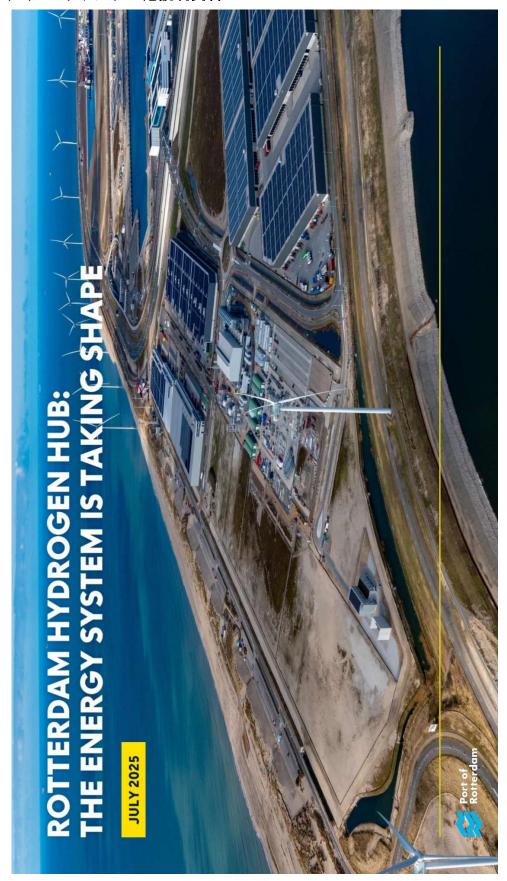


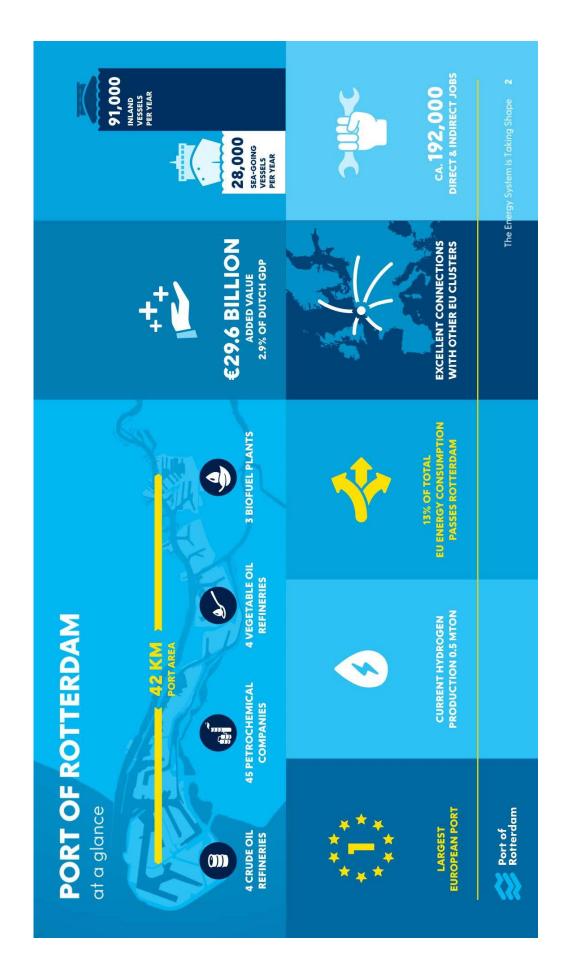
Source: Neste analysis based on WEF Clean Skies for Tomorrow and other sources.





# (2) ロッテルダム港説明資料







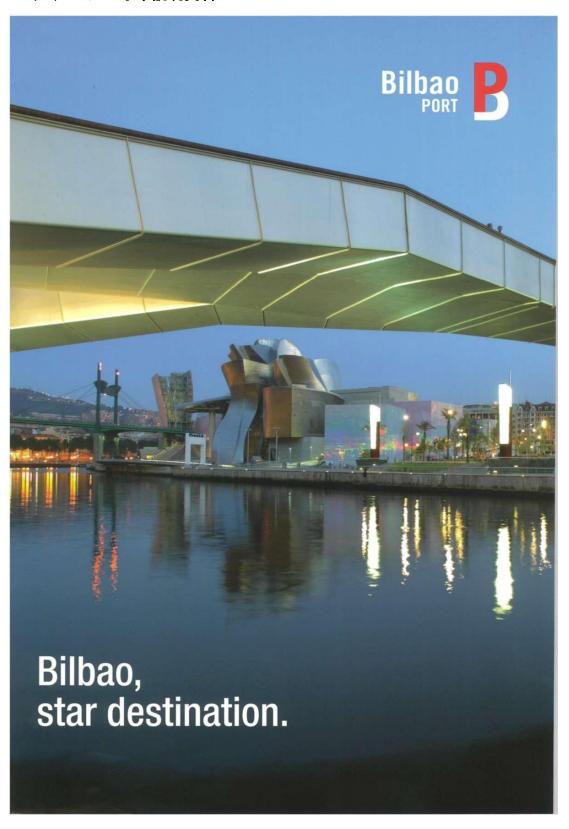
# Trade barriers lead to delayed substitution crude oil refining. Less general cargo due Increase in containers due to favourable Strong decline in crude oil, coal, iron ore energy (e.g. H<sub>2</sub>, NH<sub>3</sub>). Strong increase in containers due to growing global trade. to renewable energy. Considerably less More biomass imports as feedstock for energy transition requires CO<sub>2</sub> storage. due to contaction of energy-intensive volume due to imported semi-finished energy and chemicals. Late but rapid instead large amounts of renewable Fossil energy falls to zero in 2050; to reshoring and nearshoring. CONNECTED DEEP GREEN REGIONAL WELL-BEING PROTECTIVE MARKETS economic climate. Containers WAKE-UP CALL products. 402 THROUGHPUT PER SCENARIO TOWARDS 2050 Share of general cargo in throughput increases in all scenarios. which is dependent on substitution to renewable flows and • Dry bulk volume highly dependent on use of biomass and 2050 Growth in container volumes in all scenarios until 2035. **Key points throughput forecast** strength of NW Europe as industrial engine. 2040 2021 2020 containers and liquid bulk. Considerable share of dry bulk. Minimal throughput of renewable Balanced portfolio with significant shares of raw materials and renewable energy. 2010 four global scenarios, each resulting in a distinctive forecast of the throughput **Current situation** The Port of Rotterdam has developed In millions of tonnes development towards 2050. 2000 1990 290

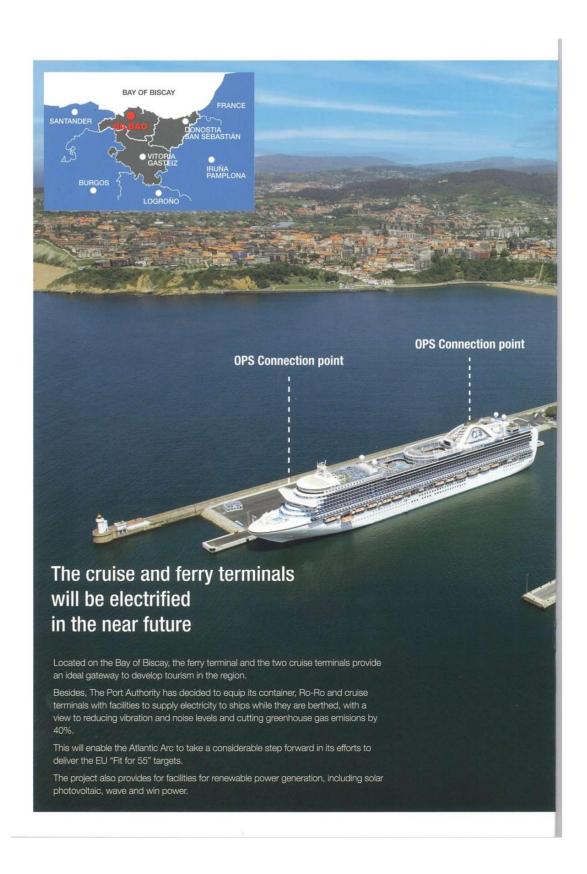
The Energy System is Taking Shape 6 Port of Rotterdam

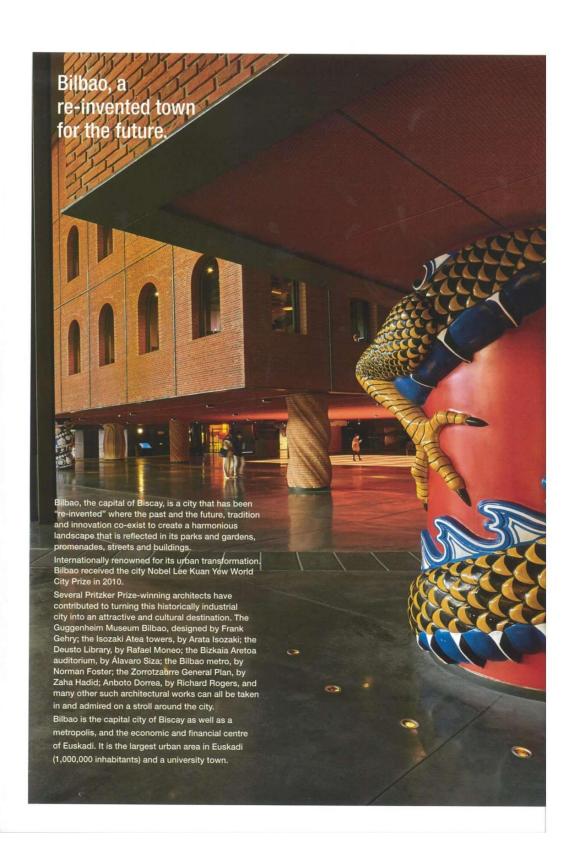
Other technologies are also being explored (e.g. NaBH2).	The Energy System is Taking Shape 13
Liquid organic hydrogen carrier Conversion of 2 existing terminals.	The En
Liquid hydrogen 2 Feasibility studies for new terminal completed. LH <sub>2</sub> bunkering is currently being studied for several clients in the port.	
THE PORT OF ROTTERDAM IS READY TO RECEIVE  ALL TYPES OF CARRIERS  Clean  ammonia ammonia methanol  b ne existing terminals  announced.  Commercial bunkering of announced.  Commercial bunkering of pilot successfully available in the port.  Completed.  Chiou  Liquid  Liquid  Liquid  Liquid  Liquid  Liquid  Conversion of new terminal completed.  2 Feasibility studies for conversion of new terminals completed.  LH2 bunkering is currently being studied for several methanol already available in the port.  Commercial bunkering of methanol already available in the port.  Completed.  Completed.  Chiou  Clean  Liquid  Conversion of new terminal completed.  LH2  Conversion of new terminal completed.  LH2  LH2  Conversion of new terminal completed.  LH3  Conversion of new terminal completed.  Conversion of new terminal completed.  LH3  Conversion of new terminal completed.  Conversion of new terminal completed.  Conversion of new terminal completed.  LH3  Conversion of new terminal completed.  Conversion of new terminal completed.  Conversion of new terminal completed.  LH3  Conversion of new terminal completed.  Conversion of new terminal completed.  LH3  Conversion of new terminal completed.  LH3  Conversion of new terminal completed.  Conversion of new terminal completed.  Conversion of new terminal completed.  LH3  Conversion of new terminal completed.  Conversion of n	
ALL TYPES OF CARRI  NH3  Clean ammonia One existing terminals 5 new terminals announced.  Ammonia bunker pilot successfully completed.  Sustainable Aviation Fuel (SAF) is also handled at life considered a hydrogen based fuel and not per life successions.	Port of Rotterdam

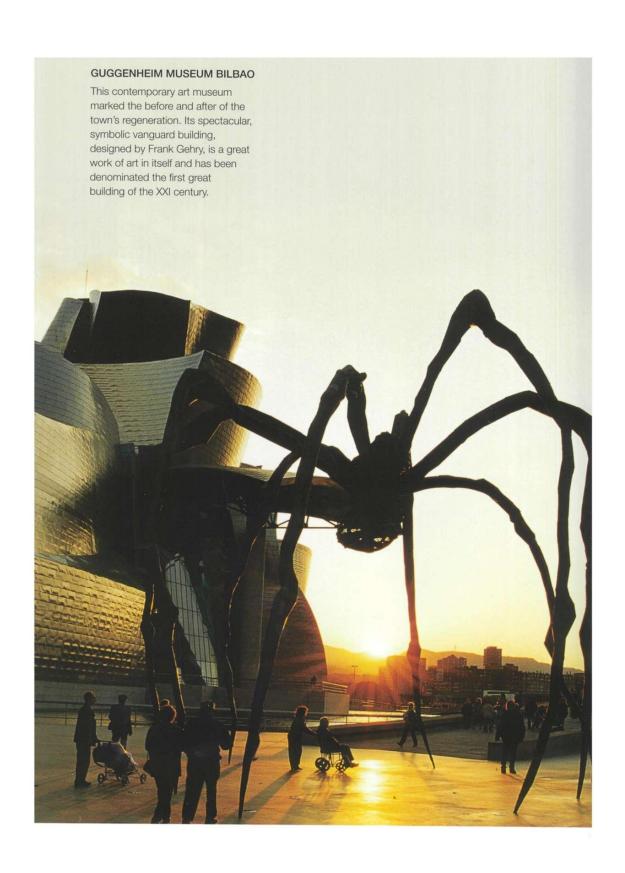
# 9 Fully integrated integrated 2028 PROJECTED PORT READINESS FOR SHIP-TO-SHIP BUNKERING 9 Fully System complete & qualified 2027 System complete & qualified œ œ 2026 9 Fully integrated Framework demon-strated 2025 demonstrated designed Framework 5 Framework System complete & qualified LNG & fuel oil are mature 2024 4 Policy decided designed 5 Framework œ Liquid Hydrogen Ammonia Methanol Port Readiness Level (PRL) for marine fuel Bunkering of specific fuel integrated in regular port operations Framework for bunkering and associated activities of a specific Framework for bunkering specific fuel demonstrated in a protected System for bunkering of specific fuel complete and qualified Sufficient information gathered ded, roadmap developed Port of Rotterdam PRL 9 PRL 1 PRL 2 PRL 3 PRL 4 PRL 5 PRL 8 PRL 6 PRL 7 **Ке**зеатсh Development

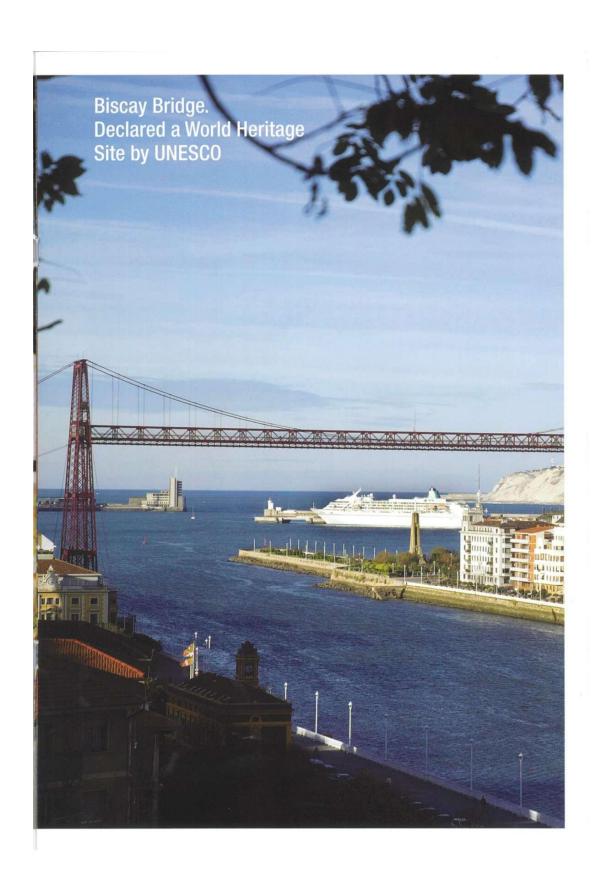
# (3) ビルバオ市説明資料











# (4) ビルバオ港視察に関する現地記事(スペインの運輸・物流分野専門紙Diario del Puertoより)

## MARÍTIMO

# Una delegación de Japón visita el Puerto de Bilbao para estrechar lazos comerciales



La delegación japonesa junto al director de Operaciones, Comercial y Logística de la Autoridad Portuaria de Bilbao, Andima Ormaetxe

DP 27 agosto 2025 14:05

Última actualización 27 agosto 2025 14:15

Una delegación de la Cámara Baja de Japón -el órgano legislativo del país asiático- ha visitado las instalaciones del Puerto de Bilbao con el objetivo de estrechar lazos comerciales entre ambas partes.

BILBAO. El encuentro, que se ha celebrado en la terminal de cruceros Olatua que la Autoridad Portuaria de Bilbao tiene en Getxo, ha contado con la asistencia de diputados de la Cámara de Representantes de Japón, como los directores de la Comisión de Territorio, Infraestructuras, Transporte y Turismo, Takashi Kii y Hiroyuki Moriyama, y el miembro de la Comisión de Territorio, Infraestructuras, Transporte y Turismo, Kiichiro Hatoyama, acompañados por personal funcionario de la Secretaría de la Cámara de Representantes.

La nutrida representación japonesa, que ha sido recibida por el director de Operaciones, Comercial y Logística de la Autoridad Portuaria de Bilbao, Andima Ormaetxe, ha contado, asimismo, con la presencia del ministro (Segunda Jefatura) y de la consejera de la Embajada del Japón en España, Shinji Minami y Mai Sasaki, respectivamente.

La delegación nipona se ha mostrado especialmente interesada en las actuaciones que está llevando el Puerto de Bilbao en relación con la reducción de la huella de carbono de la actividad logística, como el desarrollo de corredores marítimos verdes y digitales; los acuerdos con los puertos de Ámsterdam y Duisburgo para implementar un corredor de hidrógeno renovable entre el País Vasco y el centro de Europa; o el proyecto BilbOPS para electrificar las terminales de contenedores, ferris, tráficos ro-pax, tráficos ro-ro y cruceros con tecnología OPS.

Este último está parcialmente financiado por el Mecanismo 'Conectar Europa' (Fondos CEF) y el resto por fondos propios de la Autoridad Portuaria de Bilbao. Cabe señalar que se ha firmado con el Banco Europeo de Inversiones (BEI) un préstamo de 80 millones, y parte del mismo será destinado a la financiación de este proyecto. A partir de su entrada en funcionamiento en 2027, los buques podrán apagar los motores auxiliares durante su estancia en puerto y utilizar energía procedente parcialmente de fuentes renovables, tales como placas fotovoltaicas, lo que permitirá reducir las emisiones de gases de efecto invernadero y minimizar ruidos y vibraciones, contribuyendo a la transición energética y la descarbonización del transporte marítimo. El proyecto contempla una rebaja de emisiones de CO2 del Puerto en un 38,8 %, y una reducción total de 9.062 toneladas de emisiones de CO2.

# Turismo de cruceros

Otro de los aspectos tratados en el encuentro ha sido la operativa y gestión del turismo marítimo. Las instalaciones específicas para este tipo de tráficos, a la vanguardia entre los puertos europeos, son uno de los principales reclamos para las compañías navieras, que cada día apuestan más por Bilbao como puerta de entrada para conocer los atractivos turísticos de Bilbao, Bizkaia, Euskadi y las comunidades limítrofes. Así, en 2024 las terminales para cruceros ubicadas en Getxo recibieron más de 150.000 turistas -283 de ellos japoneses-a bordo de 90 cruceros, cifras que se esperan superar en la temporada 2025, en la que hasta julio ya han recalado 428 turistas nipones.

La Autoridad Portuaria trabaja permanentemente para ofrecer un servicio de calidad tanto a las personas pasajeras como a las compañías navieras, mejorando la accesibilidad de personas y vehículos, adaptando las infraestructuras portuarias a las necesidades de los modernos buques que atracan en sus muelles, e impulsando una operativa eficaz en la que priman en todo momento la comodidad y la seguridad del pasaje.

# Tráficos con Japón

La visita de la delegación de la Cámara Baja de Japón coincide con las tensiones comerciales provocadas por la política arancelaria iniciada por la administración estadounidense, y tiene entre otros objetivos estrechar los lazos entre el tejido empresarial y logístico de Japón y Euskadi y abrir nuevos mercados para las empresas de ambos territorios

En 2024 desde el Puerto de Bilbao se exportaron 10.219 toneladas con destino a Japón, principalmente de las partidas 'Otros Bienes' (3.073 tn) y 'Otros Productos Metalúrgicos' (2.270 tn). En lo que a las importaciones se refieren, en el pasado ejercicio sumaron 157.774 toneladas, esencialmente por la partida 'Productos de Hierro y Acero' (148.540 tn) y 'Otros Bienes' (3.474 tn).

# MARÍTIMO

# BERGÉ incorpora dos nuevas grúas de gran tonelaje en el Puerto de Pasaia



# (5) エリザベス・ライン説明資料



# Welcome to Old Oak Common Depot

# Home of the Elizabeth line Class 345 fleet

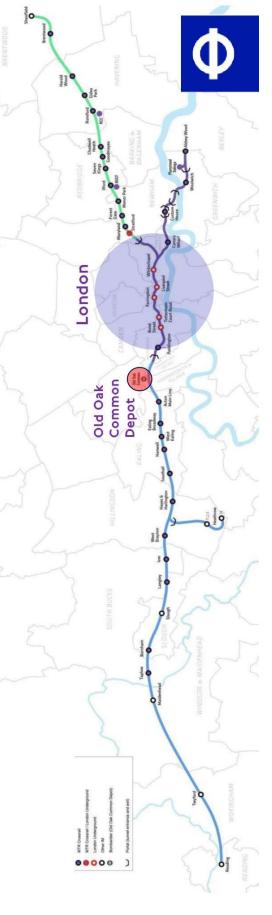
28th August 2025



# The Elizabeth line



- 100 km end-to-end.
- 21 km. in new tunnels under London
- 41 stations 10 new 700,000 passenger journeys per day
- Train fleet maintained at Old Oak Common Depot





- Manufactured in the UK by Alstom
- 70 x 9 carriage trains (205 metres)
- 450 seats and a total capacity of 1,500 passengers per train
- 140 kph top speed
- Regenerative braking
- 3 signalling systems





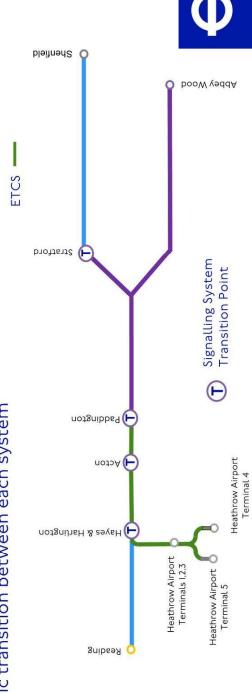
# Three Signalling Systems on the Elizabeth line

- The trains must work with 3 different signalling systems
- CBTC (Automatic train control)
- TPWS (Train Protection and Warning System)
  - ETCS (European Train Control System)

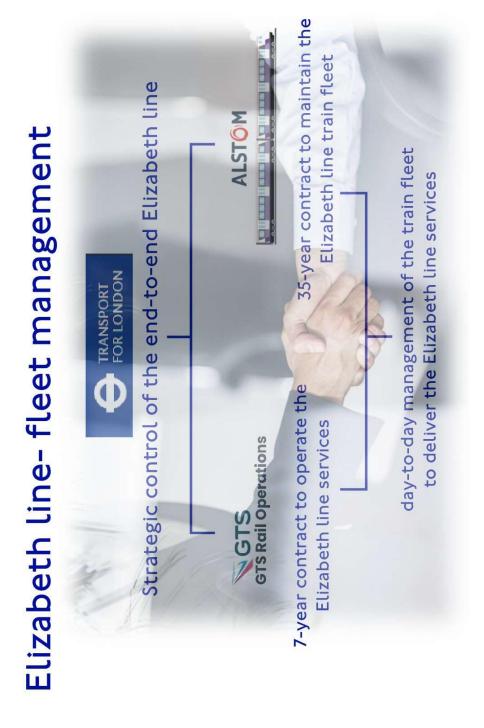
TPWS -

CBTC -

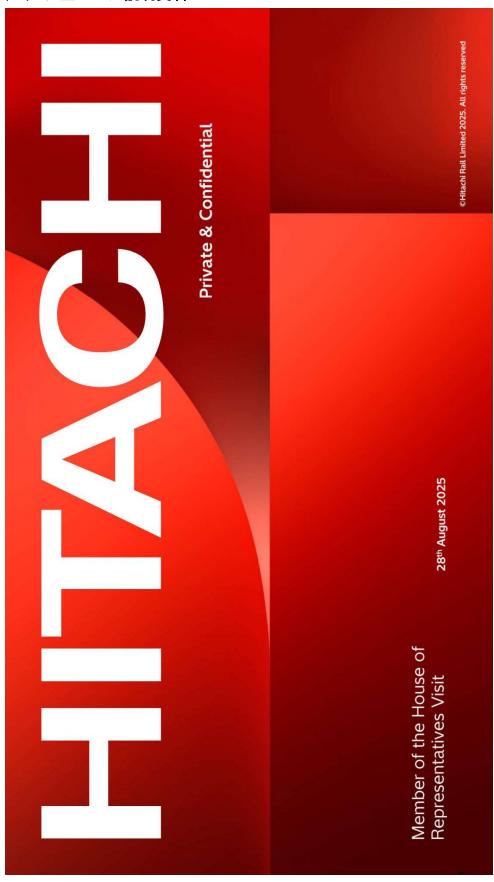
Automatic transition between each system







# (6) 日立レール説明資料



# Hitachi Group at a glance

# KEY FACTS (FY2024)

Revenues: 9.8 Trillion Yen (59.7 Billion Euro)

Employees: 282,743 (as of March 31, 2025)

	Energy ,	
Digital	Systems and 29%	Services







Provide sustainable

Transform social infrastructure through the

energy to all

integration of digital

and OT



32%

Connective Industries

12%

products and OT knowledge productivity with Improve on-site



**4** 



# Hitachi Rail at a glance

# Global presence with footprint in 50+ countries



\*1 Markets where Hitachi Rail has either a manufacturing facility and/or a main office \*2 Countries mainly served with project offices

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# Strategic objectives of GTS acquisition







# towards SW-based Shift revenue mix businesses attractive geographies

Get access to new

Gain global scale

advantage

capabilities to become a digital business with double digit Hitachi Rail to build upon GTS profitability

footprint (Germany, Spain for Mainline Signalling & NAM for Urban Rail Signalling) to create

cross-selling & turnkey opportunities (ME & SEA)

Hitachi Rail to build upon GTS'

global & complementary

Hitachi Rail is now a major Rail Signalling player in Western Europe, North America and

Middle East

# towards SW-based solutions 54% to >70% shift in revenue mix

# Build on GTS to expand competences

Hitachi Rail will leverage GTS' talent pool and know-how to technical core competences expand and strengthen its

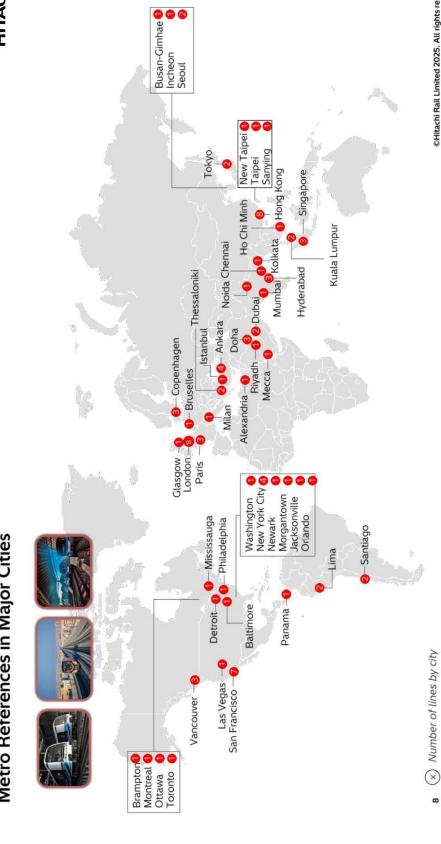
# GTS Engineers >6,000

As new markets \*

> Rail Control business

**5** 

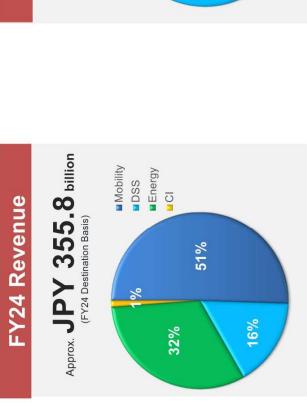
Metro References in Major Cities

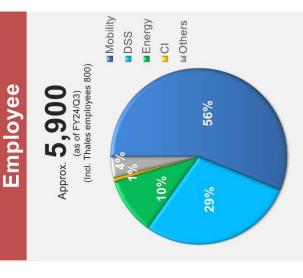


Hitachi in the UK

Hitachi achieved ca. JPY 355.8 billion revenue in the UK focusing on Green and Digital businesses. There are Hitachi EMEA Regional Headquarters, Rail Global HQs, and rolling manufacturing facility in

HITACHI

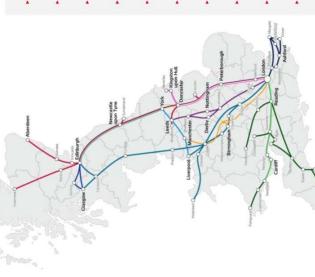




Hitachi Rail Limited | UK Overview | Confidential: For Hitachi employees and authorised NDA-bound audiences only FX rate: £1=194 JPY

7

# Hitachi Rail UK Overview Hitachi Rail



70

Major UK Operations: 15 years

Global HQ: London

Hitachi has Vehicles and Signalling business: 80:20 split in revenue

Number of Permanent Employees: 3,300

Major Facilities (Depots/Factory): 20

Number of Assets (Trains) in Operation: +300

Number of Major Clients: 18 (UK Govt., Network Rail, HS2, TfL, Great British Railways)

Train Reliability: Lumo most fleet reliable UK fleet for 12 months

Total supply chain spend since 2013: +£3 billion

Vehicles Annual Economic Benefit (GVA): £654 Million